

Nuance Equitrac. The intelligent way to print.

Nuance Equitrac® delivers the versatility to maximize cost savings and increase security while minimizing print infrastructure costs.

- Secure print workflows across the entire print fleet
- A consistent & secure print experience for all users
- Clear visibility and control of print usage & behavior
- Reduced printing-related strain on IT staff & infrastructure

Control. Convenience. Choice.

In business, change is constant, which creates challenges when deploying print. When users want to print, they expect to be able to. Users don't think about which print server or network they are connected to. They don't think about which print drivers they have downloaded. They certainly don't think to check whether a printer is online and ready to print. They just want to hit 'print' and be done.



Control

Ensure that printing is done responsibly, securely and within policy.



Convenience

Provide access to users whenever and wherever they need it.



Choice

Deploy the infrastructure that IT wants while helping users print only what they need.

Meeting this expectation while reducing strain on IT staff and budgets is what Equitrac is all about. Equitrac also provides access to printing whenever and wherever users need it, while maintaining control over costs and security. Equitrac also delivers user convenience and choice, balanced with financial and environmental awareness to encourage responsible printing. It even offers the versatility needed to maximize print savings and security while minimizing network print infrastructure costs due to print servers, print drivers and the complexities of supporting mixed print fleets.

Reduce all the costs of printing

Control, convenience and choice all support the big "C": **cost savings.**

- Reduced consumables costs due to lower print volumes and optimized output costs
- Reduced hardware costs due to the elimination of nonessential print hardware and user authentication
- Reduced infrastructure costs due to automated print driver deployment and the elimination of print servers where appropriate

The Equitrac print management difference

1

Optimum Hybrid Print Control

Reduce strain on IT, use existing print servers more effectively, eliminate servers with direct IP printing or use a hybrid model for absolute versatility.

2

Extensive device and print driver support

Eliminate support complexities due to printer drivers and the management of multiple types and brands of printers across the organization.

3

Scalable architecture

Use architecture that scales easily in any environment, from small businesses to large enterprises with multiple offices and thousands of devices.

4

Secure document capture options

Leverage Equitrac's authentication and single sign-on to provide a faster and more secure scanning experience and quickly capture paper documents.

5

Global coverage and reliability

Be assured that with the large global customer base and support coverage, Equitrac keeps your printing secure and productive.

Hybrid Print Control and I-Queue

Printing isn't one-size-fits-all. The needs of a large number of users in a single office differs from those of a small number of users in branch or remote offices. Mobile workers have different requirements than those who sit in the same office every day. The printers and multi-function products (MFPs) in your office also can change with lease cycles or managed print service contracts. Only Equitrac provides the versatility to deploy print in the way that best supports your business environment—today and tomorrow. Equitrac scales easily in any environment, from small businesses to large enterprises with multiple offices and thousands of devices.

With Hybrid Print Control™, you can choose where to deploy print servers and decide which locations are the best fit for a direct-IP printing setup, all without sacrificing centralized control. You can choose one method or combine both in a single, centrally managed print management solution that delivers maximum flexibility,

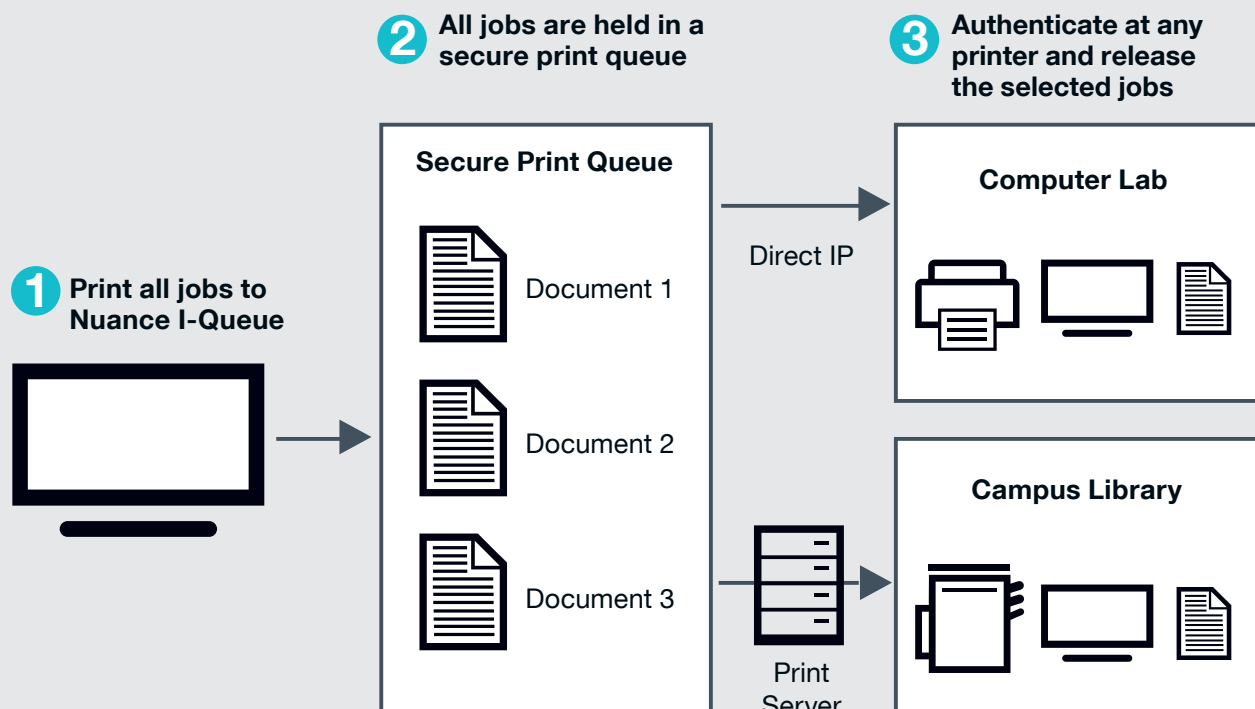
convenience and cost-savings across your entire organization.

Equitrac also delivers maximum user convenience with minimized strain on IT through I-Queue, an intelligent print queue. Combined with Equitrac Follow-You Printing™ secure document release technology, I-Queue lets users “just hit print” and pick up their jobs at any printer on the network.

Equitrac does the rest. It intelligently and automatically detects the required native print driver for the selected printer. It holds the print job in a secure queue until the user is ready to pick up the job at the printer. It even transmits all the data needed for accurate accounting of the print activity to the centralized print management server.

With I-Queue, the days of choosing a printer, keeping print drivers updated on every desktop and dashing to the printer to pick up a confidential job are over.

The powerful combination of Nuance I-Queue and Nuance Equitrac Follow-You Printing minimizes costs and makes printing convenient, secure and completely accessible.



Extensive device support

Eliminate support complexities due to printer drivers and multiple types and brands of printers. Equitrac offers extensive device support with embedded, mobile and hardware solutions. Equitrac also automatically detects the location of the person printing and validates that the native print driver is accessible so that it processes the job correctly every time. Every printing device in your organization can benefit from secure document release, optimization and reporting.

Automatic print driver management

Keeping printer drivers up to date is a burden on IT. Equitrac allows IT support to automate print driver management for all printers on the network within a driver repository. There is no need to push print drivers to desktops or troubleshoot issues as the Equitrac driver store will automatically upload the printer driver that is needed to release that job and install the new and updated drivers on individual workstations.

Embedded solutions

Equitrac's embedded solutions are software applications that run on the MFP operating system and integrate the Equitrac core software into MFP functions. Embedded solutions offer streamlined workflow for the user because the interface is accessed via the familiar device panel, eliminating the need for an external keyboard. This provides maximum printing convenience, ease of use and output security, all from the control panel of supported MFPs.

Equitrac has developed embedded solutions to support select Canon, Dell, Fuji-Xerox, HP, Konica Minolta, Kyocera, Lexmark, Océ, Ricoh, Samsung, Sharp and Xerox devices. With embedded functionality installed, these devices prompt users for valid user and account ID information for walk-up copy, scan and fax jobs. Users can also release jobs from secure print queues directly from the MFP front panel.

Mobile solutions

Complete, secure document release workflows can be accessed from a Web browser at a PC located next to the printer or from any mobile device browser. With Web Release, users access a Web page with a simple user interface to select and access documents held in a secure print queue. Mobile Web Release extends these capabilities to smartphones and tablets, providing a mobile, optimized view of Web Release that allows users to initiate print jobs that are held in a secure print queue.

Hardware solutions

Equitrac provides options for hardware appliances, such as dedicated kiosk-like displays and varied card-authentication hardware that makes securing your printing environment as easy as plug and play. Equitrac also supports a variety of third-party card readers, so there are opportunities to integrate what you already have or to add hardware from other vendors.



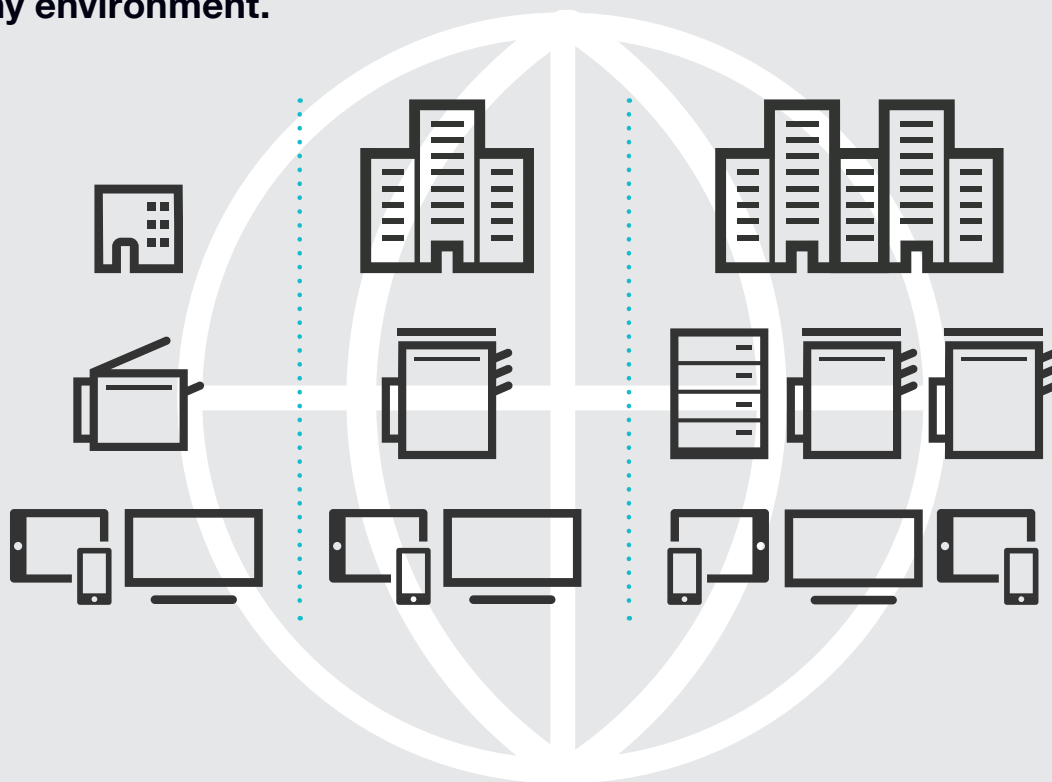
Scalable architecture

Equitrac scales easily in any environment, from small businesses to large enterprises with multiple offices and thousands of devices.

- There is no limit to the number of users that one core accounting server can support.
- Nuance has load-simulated more than 40,000 connections.
- Equitrac can handle any mix of geographies, user distributions and printing patterns, as well as server-based, direct IP and network connection types (WAN/LAN/VPN).

The solution can scale from a single-site, single-server configuration to a global deployment with hundreds of servers and tens of thousands of users and devices.

**Equitrac scales easily
in any environment.**



Secure document capture options

Documents are the lifeblood of organizations. Getting those documents to the right people at the right time is often the difference between a sales win and a loss or between a satisfied customer and a complaint. Documents also ensure that orders and services are delivered on time. However, printing and delivering documents on paper produces gaps in document workflows, processes and collaborations that might slow these processes down or even prevent information from being available when and where it is needed. Now is the time to start turning paper back into more productive digital documents.

Equitrac supports a wide range of sophisticated but very easy-to-use solutions that can be tailored to every kind of business need and any document capture process. These options are available on supported MFP models and have more power, flexibility and security features than those that come standard on your MFP,

Nuance scanning solutions are integrated using Equitrac's single-sign-on authentication to provide a secure, personalized scanning experience. They provide the fastest, most productive scanning capability to more destinations than you can possibly imagine, including email addresses, network folders, fax numbers, document management systems, cloud storage, collaboration applications and business intelligence systems. Powerful scan processing lets users create searchable PDFs or convert scanned images into Microsoft Office formats. Combining powerful print-and-scan capabilities in a single application turns MFPs into the essential tools to eliminate all nonessential paper in your organization.



Global coverage

People buy from those whom they know and trust. Nuance Document Imaging has impressive numbers that showcase the strength of its solutions portfolio, including millions of professionals who use our software every day to get their work done and our extensive device and global support.

Equitrac is installed in over 30,000 customer sites worldwide, with installations supporting tens of thousands of users and tens of thousands of multi-vendor devices—all applied across diverse network topologies.

1 billion	printed pages managed by Nuance software solutions	3.6 million	knowledge workers who use Nuance software solutions	9 out of 10	of the largest MFP manufacturers partner with Nuance	4 out of 5	of the largest scanner manufacturers partner with Nuance
650 +	imaging employees worldwide	200 +	imaging R&D professionals	200 +	imaging sales professionals	17	countries offer direct Imaging support
21 million	users of Nuance imaging and speech rec apps (PC or Mac)	100	languages recognized by Nuance OCR	125	support engineers across the globe providing 24x7 coverage		

“We have gone from a situation of printing 1.5 million copies annually down to 1 million, a reduction of 33% and a 15% saving on paper costs. We’re now scanning and capturing about 50,000 documents a year from incoming posts and invoices.”

Edwin van der Zijden
Head of facilities
NEN



“Thanks to this partnership, we have succeeded in making document output more secure across our entire company while increasing convenience, reducing costs and improving our environmental footprint.”

Patrick Albrecht
Business Technology Officer
The Graubündner Kantonalbank



For more information on how Equitrac products can meet your unique needs, please contact us at sales@nuance.com or +1.800.327.0183. For additional product information, visit www.nuance.com/for-business/by-product/equitrac.

About Nuance Communications, Inc.

Nuance Communications, Inc., is a leading provider of voice and language solutions for businesses and consumers around the world. Its technologies, applications and services make the user experience more compelling by transforming the way people interact with devices and systems. Every day, millions of users and thousands of businesses experience Nuance's proven applications. For more information, please visit www.nuance.com.
