



# Automate and Optimize Your Proof of Delivery Process



Reduce paper processes

Eliminate repetitive tasks and  
accelerate processing

Improve the customer  
experience throughout the  
ordering and delivery process

Proof of delivery drives a company's revenue. Every time a proof of delivery is lost or damaged, orders cannot be invoiced and the organization may lose significant income.

## Do you struggle with paper-based processes?

Paper is often the cause of many inefficiencies in processing. Every time a piece of paper is lost or damaged, orders cannot be invoiced and you lose money. Lost documents need to be reproduced and customers contacted to obtain a second signature. Companies often have to credit customers because they can't prove the delivery or they deliver the goods a second time in order to be able to invoice.

**60%** of field service companies are not using automation software.\*

**82%** identified optimizing their mobility as a key factor in their strategy for the year ahead.\*



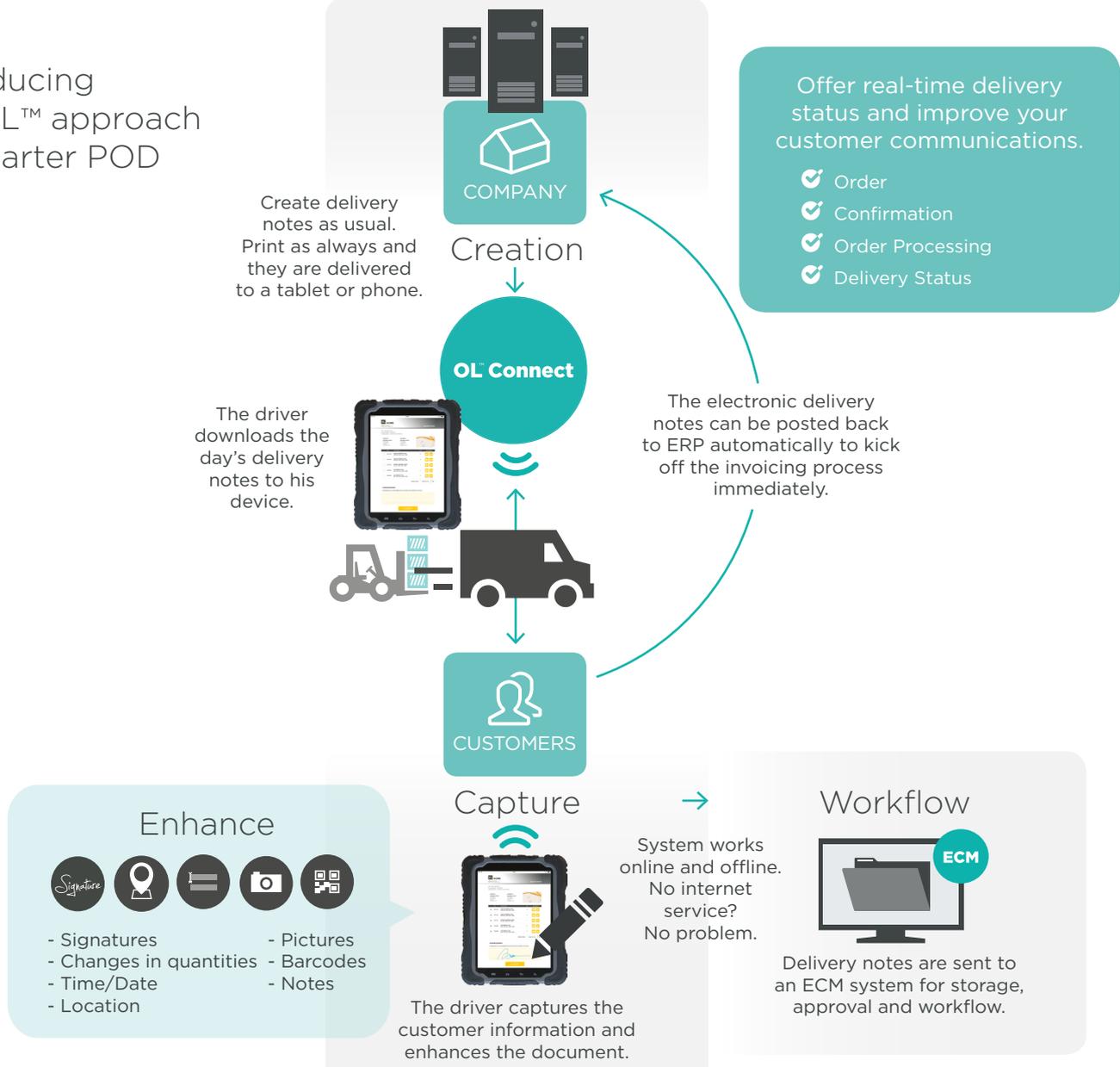
## Not enough time to do it all?

Because delivery notes need to pass through many hands before they are safely captured back into a system, the process is time-consuming and error-prone. Matching purchase orders, indexing, and data entry can take days. Scanning helps optimize the process, but the process still relies heavily on human intervention. Your employees lose time that could have been better spent on profitable activities.

## Want to offer better customer service?

Customer service is the key to customer retention. When you deliver a product, it's an opportunity to interact with your customer and make it a great experience. Show the proof of delivery on a tablet. Enable customers to change quantities and have them sign the revised document immediately. With no keying, invoicing is always accurate, meaning no complaints!

# Introducing the OL™ approach to smarter POD



We create software to help you bring speed and accuracy to manual processes. The automation possibilities are endless.

## Why choose OL?

At Objectif Lune, we believe in a step-by-step approach. We know mid-sized companies can't afford to overhaul their systems and processes with one colossal project that involves a stressful switch-over period. With OL Connect, most improvements can be implemented in small increments with total flexibility.

- Software with the largest installed-base in our industry
- Enterprise-level technology tailored to mid-sized companies
- Fast implementation at a cost well below the average
- Our offices around the world provide local support
- Our user-friendly software puts you in control of your processes and documents



A Xerox Company